

# BUILDING RUST

Leading Food Service & Laundry Equipment Specialist in APAC

## INTRODUCTION



# THE LEADING FOOD SERVICE & LAUNDRY SOLUTIONS PROVIDER

Founded in 2005 by a team with over 20 years of expertise in food service and laundry industry, BT International stands as a leader in delivering innovative, customer-centric solutions in food service & laundry sectors. Our comprehensive services encompass every stage of project execution - from design and project coordination, to equipment supply, installation, testing, commissioning, and after-sale service.

Our expertise extends across various sectors, including resorts, hotels, restaurants, airline catering, canteens, and other food and beverage establishments. We are dedicated to providing state-of-the-art equipment and exceptional service, ensuring that each project is completed with precision and efficiency.

With a commitment to excellence and a focus on customer satisfaction, BT International integrates Quality Management ISO 9001:2015 and Environmental Management ISO 14001:2015 standards into all aspects of our operations. This ensures that we maintain the highest levels of quality and environmental responsibility in delivering top-tier kitchen and food service environments.

We are dedicated to providing state-of-the-art equipment and exceptional service, ensuring that each project is completed with precision and efficiency.

#### OUR **HISTORY**

#### **PRESENT**

BT International operates 4 offices in Vietnam and India, and continues to expand.

#### 2018

Rebranded to BT International, reflecting our global growth and commitment to innovation.

#### 2015

Established India Office, further extending our reach in the region.

#### 2013

- Established Da Nang Office to continue on expanding regional presence.
- Established Myanmar Office, marking our entry into the Southeast Asian market.

#### 2010

Established Hanoi Office to expand our regional presence.

#### 2008

Started Bao Thach and merged with Nam An, enhancing our service capabilities.

#### 2005

Founded as Nam An, beginning our journey in kitchen and laundry solutions provider.



# OUR CORE VALUE

#### TRUST

Trust is the basis of our success and our most valuable asset. We nuture and preserve trust as our highest priority.

#### CUSTOMER SATISFACTION

We ensure our customers' satisfaction through every aspects of our products and service.

#### PARTNERSHIP

We value our business partners and our investors, ensuring an attractive return on investment through sustainable growth.

#### PEOPLE

We invest significantly in our people encouraging their personal growth and empowering them to contribute meanningfully to the company's goals.

#### SUSTAINABILITY

We prioritize the well-being of the community and environmental sustainability.

#### OUR VISION

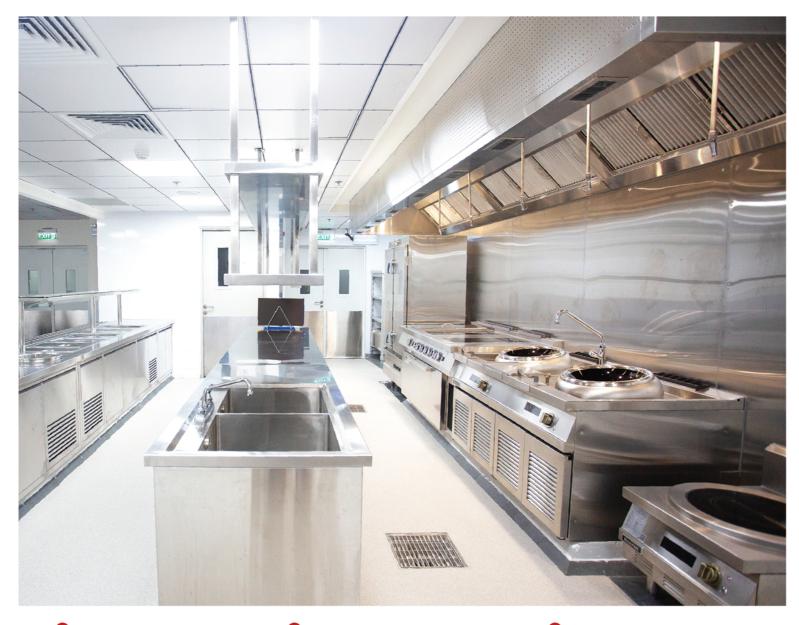
■ To be the leading provider of premier industrial food service and laundry solutions in Southeast Asia, setting the standard for excellence in service and innovation across hotels, resorts, restaurants, airline catering, canteens, schools, international hospitals and other food service and laundry facilities.

#### OUR MISSION

 Our mission is to deliver innovative, effective, and practical solutions that meet all customers' needs while optimizing profitability.

04 I History I 05

# **OUR SERVICES**





#### **DESIGN & PLAN**

We create customized kitchen layouts and plans that optimize space and functionality. Our design team works closely with clients to develop detailed and innovative solutions that meet their specific needs and operational requirements.

#### **PROJECT COORDINATION**

Our team manages every aspect of the project, from scheduling and budgeting to procurement and logistics. We ensure seamless communication and coordination among all stakeholders to guarantee timely and efficient project completion.

## **EQUIPMENTS SELECTION** & SUPPLY

We source and provide a comprehensive range of high-quality kitchen equipment, including cooking appliances, refrigeration units, and more. Our equipment is selected for its reliability, performance, and compliance with industry standards.

#### **INSTALLATION**

Expertly installing kitchen equipment and systems, ensuring that all components are set up correctly, adhere to safety regulations, and function as intended.

# TESTING & COMMISSIONING (T&C)

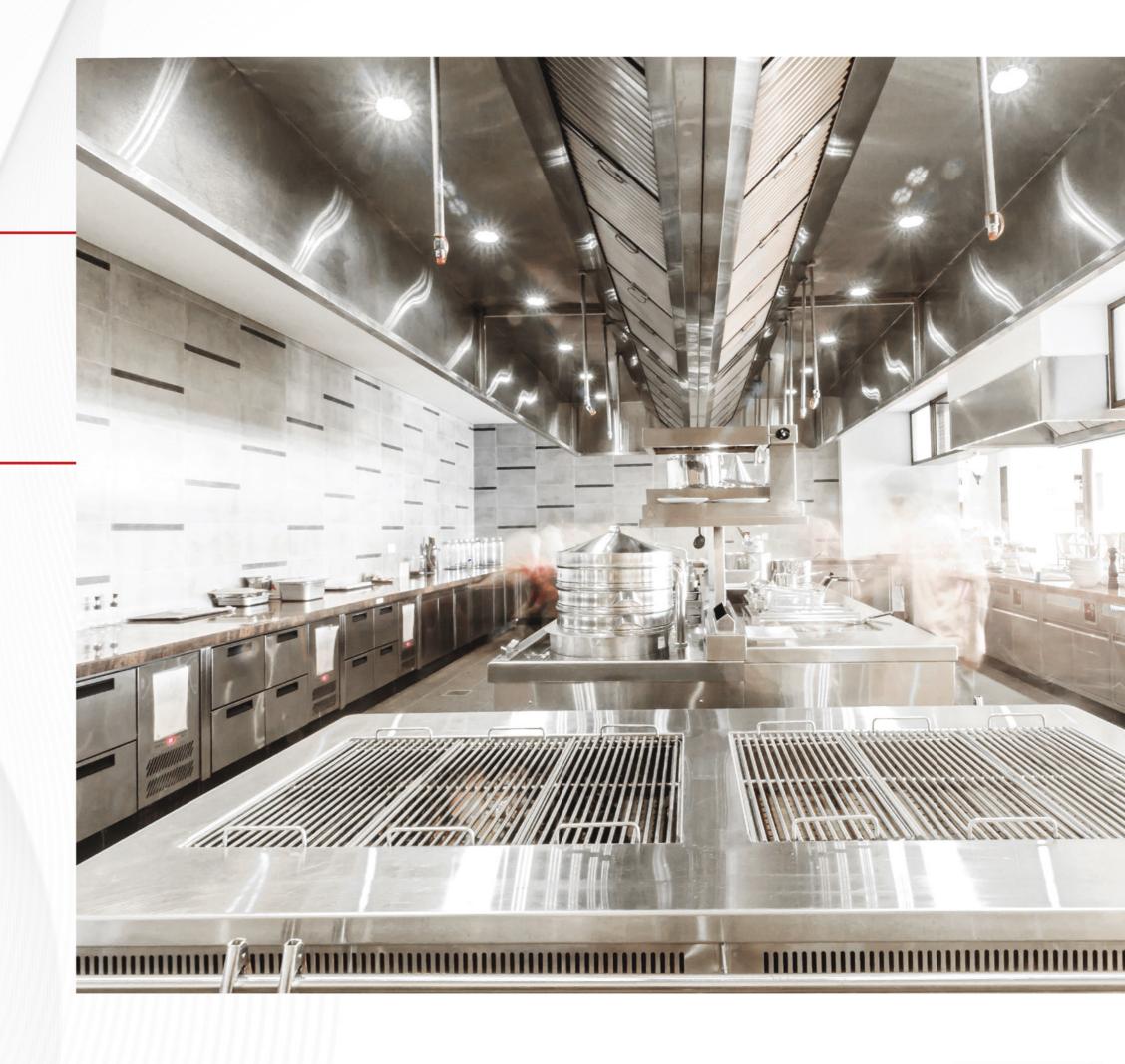
Conducting thorough testing and commissioning of installed equipment to verify proper operation, performance, and compliance with specifications before handover.

#### **AFTER-SALES SERVICE**

We offer ongoing support and maintenance to ensure the continued efficiency and reliability of all installed equipment. Our after-sales service includes repairs, replacements, and technical assistance to address any issues promptly.

06 | Services | 07

# **PRODUCTS**



# KITCHEN EQUIPMENT

















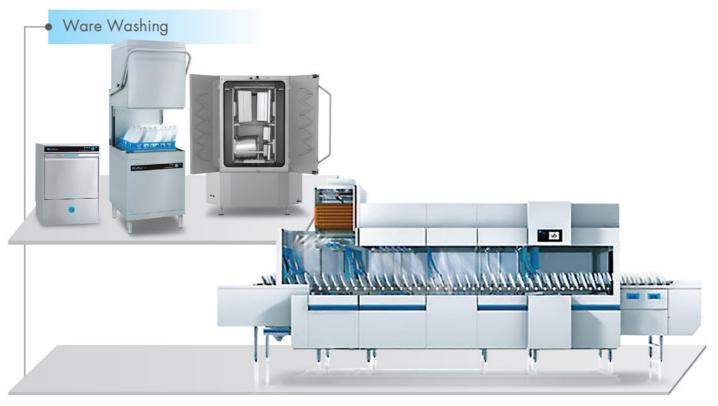
10 i Products i 11













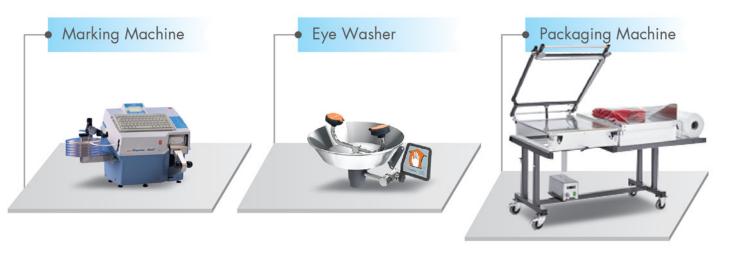
12 | Products | 13

# LAUNDRY EQUIPMENT











14 | Products Products | 15

## **BUSINESS PARTNERS**





robot @ coupe











COMBI STEAMER



WESTERN COOKING RANGE







CHINESE COOKING RANGE













INDUCTION











COOKING BLOCK







MarkPhili





RATIONAL





OVEN COOKING EQUIPMENT

BULK COOKING EQUIPMENT











REFRIGERATION



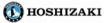












BAKERY EQUIPMENT

















**LAUNDRY EQUIPMENT** 

 COMMERCIAL **WASHING MACHINE** 















INDUSTRIAL DRYER









FLATWORK IRONER







PRESS & FINISHING **EQUIPMENT** 









MARKING MACHINE



🏂 Thermopatch

EYE WASHER



Guardian





PACKAGING MACHINE



16 i Business Partners

#### Schröder

is a leading custom fabrication manufacturer specializing in high-quality, tailor-made kitchen equipment solutions. As a strategic partner of BT International, Schroder plays a crucial role in advancing BT International's capabilities in elevating the standard of fabrication equipments.

### ADVANCED TECHNOLOGY DRIVING INNOVATION, UNIQUE DESIGN, AND ENHANCED FUNCTIONLITY

Utilizing state-of-the-art machinery like laser cutting, punching, and bending machines from Trumpf (Germany) and Amada (Japan), as well as V-Cutting machines (Korea) and other advanced technology manchine, they challenge conventional norms and translate this ambition into products that stand out for their technological innovation, unique design, and enhanced functionality.







# BUSINESS PARTNERS











18 I Business Partners

Business Partners I 19

#### **HOTEL & RESORT**



#### **AIR CATERING**



#### **CRUISE SHIP**



# **PROJECTS**

#### **SCHOOL**

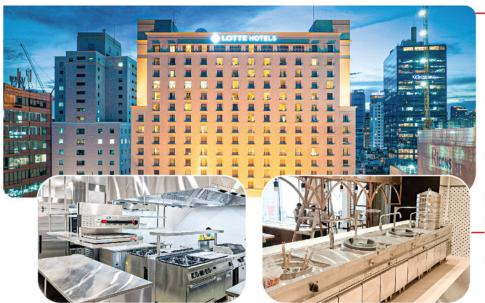


#### HOSPITAL



20 ı Projects 21

#### **HOTEL & RESORT - VIETNAM**



#### **LOTTE HOTEL SAIGON**

- Scope of works:
   Supply & install kitchen equipment works
- Scale: ★★★★★





# SOFITEL PLAZA SAIGON HOTEL

- Scope of works:
   Supply & install kitchen equipment
- Scale: ★★★★★





# SHERATON SAIGON HOTEL

- Scope of works:
   Supply & install kitchen & bar equipment works
- Scale: \* \* \* \* \*





# JW MARRIOTTT HOTEL HANOI

- Scope of works:
   Supply & install kitchen, bar & laundry equipment works
- Scale: \* \* \* \* \*





# MAI HOUSE HOTEL SAIGON

- Scope of works: Main contractor for kitchen and bars
- Scale: ★★★★★





#### VEGA CITY NHA TRANG GRAND MELIÁ HOTEL & RESORT

• Scope of works: Supply & install floor drain, kitchen & laundry equipment works

• Scale: ★★★★★



22 ı Projects 23



#### MIKAZUKI JAPANESE RESORTS & SPA, DANANG

• Scope of works: Supply & install kitchen, bar & laundry equipment works

Scale: ★★★★★





# ANGSANA & BANYAN TREE LANG CO HOTEL

Scope of works:
 Supply & install kitchen equipment works

• Scale: \* \* \* \*





# INTERCONTINENTIAL RESORT & SPA DANANG

• Scope of works: Main contractor for kitchen

Scale: ★★★★★





## HOIANA INTERGRATED RESORT

Scope of works:
 Supply & install kitchen equipment works

Scale: ★★★★★





• Scope of works: Main contractor for kitchen & laundry

Scale: ★★★★★





# MOVENPICK PHAN THIET HOTEL

Scope of works:
Supply & install kitchen equipment works

Scale: ★★★★★





# JW MARRIOTT PHU QUOC EMERALD BAY RESORT & SPA

- Scope of works:
   Supply & install kitchen & bar equipment works
- Scale: \* \* \* \* \*





# PULLMAN PHU QUOC HOTEL

- Scope of works:
   Supply & install kitchen equipment works
- Scale: ★★★★★



#### VINPEARL PHU QUOC

- Scope of works:
   Supply & install kitchen equipment
  works
- Scale: ★★★★





#### SALINDA PREMIUM RESORT AND SPA PHU QUOC

- Scope of works: Supply & install kitchen, bar & laundry equipment works
- Scale: ★★★★★



#### OTHER

PARK HYATT SAIGON™



VUNG TAU

#### MERCURE

HOTELS











26 | Projects | 27



# PAN PACIFIC YANGON, MYANMAR

- Scope of works: Supply & install kitchen & Bar equipment works
- Scale: \* \* \* \* \*





# CROWNE PLAZA VIENTIANE, LAOS

- Scope of works: Supply & install kitchen & Bar equipment works
- Scale: ★★★★★



HOTEL & RESORT - THAILAND



#### NIKKO AMATA CITY CHONBURI, THAILAND

- Scope of works:
   Supply & install kitchen & laundry equipment works
- Scale: ★★★★★





# MARRIOTT SURAT HOTEL, INDIA

- Scope of works: Supply & install kitchen equipment
- Scale: ★★★★★





# THE LEELA HOTEL & RESIDENCES BHARTIYA CITY, INDIA

- Scope of works:
  Supply & install kitchen equipment
- Scale: \* \* \* \*



OTHER









GRAND HYATT

28 | Projects | 29

AIR CATERING CRUISE SHIP













• Scope of works:

Supply & install warewashing machine, canopy hoods & fire suppression system



#### **EMERALD SAKARA**

• Scope of works: Supply & install kitchen equipment works





#### **EMERALD AZZURRA**

• Scope of works: Supply & install kitchen equipment



OTHER









30 ı Projects ı 31

#### CANTEEN



# BIRGHTON COLLEGE HANOI

Scope of works:
 Supply & install kitchen equipment works





#### **JAKOB CANTEEN SAIGON**

Scope of works:
 Supply & install kitchen equipment works





#### **UNIS SCHOOL HANOI**

Scope of works:
 Supply & install kitchen equipment works





#### **FIRST SOLAR COMPANY**

Scope of works:
 Supply & install kitchen equipment works





# DULWICH COLLEGE YANGON, MYANMAR

Scope of works:
 Supply & install kitchen equipment works



#### OTHER

















32 ı Projects ı 33

**QUICK SERVICE RESTAURANTS** 





















#### **COFFEE CHAINS**

THE COFFEE HOUSE













#### **CVS - SUPERMARKET**









#### **RESTAURANTS**



























#### **CONVENTION CENTERS**













34 | Projects | 35



# TRUST IS THE BASIS OF OUR SUCCESS

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